

MLS Sales Statistics

Number of Sales

Big Island		739	774	35	4.74%	3020	3349	329	10.89%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	366	379	13	3.55%	1509	1616	107	7.09%
	Vacant Land	242	267	25	10.33%	964	1110	146	15.15%
	Commercial	9	4	<5>	<55.56%>	22	20	<2>	<9.09%>
	Condominium	120	124	4	3.33%	521	603	82	15.74%
	Business	2	0	<2>	<100.00%>	4	0	<4>	<100.00%>
PUNA	Residential	107	110	3	2.80%	521	502	<19>	<3.65%>
	Vacant Land	141	170	29	20.57%	595	665	70	11.76%
	Commercial	3	0	<3>	<100.00%>	4	3	<1>	<25.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	52	47	<5>	<9.62%>	202	194	<8>	<3.96%>
	Vacant Land	12	17	5	41.67%	46	58	12	26.09%
	Commercial	5	3	<2>	<40.00%>	9	12	3	33.33%
	Condominium	4	7	3	75.00%	33	46	13	39.39%
	Business	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
NORTH HILO	Residential	2	2	0	0.00%	10	16	6	60.00%
	Vacant Land	1	2	1	100.00%	7	11	4	57.14%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	8	10	2	25.00%	30	37	7	23.33%
	Vacant Land	2	2	0	0.00%	15	16	1	6.67%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	14	15	1	7.14%	52	54	2	3.85%
	Vacant Land	9	4	<5>	<55.56%>	29	30	1	3.45%
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	54	51	<3>	<5.56%>	180	214	34	18.89%
	Vacant Land	12	6	<6>	<50.00%>	44	43	<1>	<2.27%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	46	39	<7>	<15.22%>	180	230	50	27.78%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	95	99	4	4.21%	382	416	34	8.90%
	Vacant Land	21	9	<12>	<57.14%>	86	81	<5>	<5.81%>
	Commercial	0	1	1	0.00%	5	4	<1>	<20.00%>
	Condominium	69	76	7	10.14%	306	325	19	6.21%
	Business	1	0	<1>	<100.00%>	3	0	<3>	<100.00%>
SOUTH KONA	Residential	12	13	1	8.33%	48	56	8	16.67%
	Vacant Land	8	6	<2>	<25.00%>	29	28	<1>	<3.45%>
	Commercial	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
	Condominium	0	1	1	0.00%	0	1	1	0.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	22	32	10	45.45%	84	127	43	51.19%
	Vacant Land	36	51	15	41.67%	113	178	65	57.52%
	Commercial	0	0	0		0	0	0	
	Condominium	1	1	0	0.00%	2	1	<1>	<50.00%>
	Business	0	0	0		0	0	0	

MLS Sales Statistics

Sales Volume

243,227,805 205,841,705 <37,386,100> <15.37%> 1,043,083,417 1,030,170,107 <12,913,310>

Big Island		Oct-Dec		#	%	YEAR		#
		4th Quarter		Increase /	Increase /	TO DATE		Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>
ENTIRE	Residential	151,012,661	145,500,560	<5,512,101>	<3.65%>	651,163,129	665,404,536	14,241,407
	Vacant Land	42,263,456	19,081,550	<23,181,906>	<54.85%>	181,057,389	135,038,839	<46,018,550>
	Commercial	4,201,800	3,323,000	<878,800>	<20.91%>	9,679,300	12,297,500	2,618,200
	Condominium	45,705,888	37,936,595	<7,769,293>	<17.00%>	200,981,599	217,429,232	16,447,633
	Business	44,000	0	<44,000>	<100.00%>	202,000	0	<202,000>
PUNA	Residential	16,576,939	18,076,491	1,499,552	9.05%	90,733,013	80,705,390	<10,027,623>
	Vacant Land	4,153,824	4,374,253	220,429	5.31%	19,433,630	19,092,334	<341,296>
	Commercial	819,400	0	<819,400>	<100.00%>	949,900	2,092,500	1,142,600
	Condominium	0	0	0		0	0	0
	Business	0	0	0		0	0	0
SOUTH HILO	Residential	17,078,500	11,313,400	<5,765,100>	<33.76%>	60,425,013	55,474,751	<4,950,262>
	Vacant Land	2,537,000	4,908,000	2,371,000	93.46%	8,392,210	12,462,675	4,070,465
	Commercial	1,782,400	823,000	<959,400>	<53.83%>	3,982,400	4,297,000	314,600
	Condominium	204,000	760,000	556,000	272.55%	3,057,033	4,753,813	1,696,780
	Business	25,000	0	<25,000>	<100.00%>	25,000	0	<25,000>
NORTH HILO	Residential	315,900	550,000	234,100	74.11%	3,569,900	7,187,000	3,617,100
	Vacant Land	825,000	642,000	<183,000>	<22.18%>	2,347,000	2,837,000	490,000
	Commercial	0	0	0		305,000	448,000	143,000
	Condominium	0	0	0		0	0	0
	Business	0	0	0		0	0	0
HAMAKUA	Residential	2,514,000	4,524,900	2,010,900	79.99%	10,003,329	11,980,959	1,977,630
	Vacant Land	210,000	505,000	295,000	140.48%	4,175,000	8,063,000	3,888,000
	Commercial	0	0	0		0	0	0
	Condominium	0	0	0		0	0	0
	Business	0	0	0		0	0	0
NORTH KOHALA	Residential	5,755,000	9,030,500	3,275,500	56.92%	36,206,300	33,753,850	<2,452,450>
	Vacant Land	2,361,800	1,415,500	<946,300>	<40.07%>	16,335,480	10,872,000	<5,463,480>
	Commercial	0	0	0		600,000	0	<600,000>
	Condominium	0	0	0		0	0	0
	Business	0	0	0		0	0	0
SOUTH KOHALA	Residential	24,146,065	25,567,511	1,421,446	5.89%	105,737,719	108,717,731	2,980,012
	Vacant Land	7,678,900	1,751,000	<5,927,900>	<77.20%>	31,283,500	18,575,650	<12,707,850>
	Commercial	0	0	0		898,000	0	<898,000>
	Condominium	21,396,988	16,177,250	<5,219,738>	<24.39%>	86,917,288	103,350,673	16,433,385
	Business	0	0	0		0	0	0
NORTH KONA	Residential	78,638,307	67,833,738	<10,804,569>	<13.74%>	317,481,305	326,552,266	9,070,961
	Vacant Land	22,283,799	3,559,500	<18,724,299>	<84.03%>	91,607,499	55,245,310	<36,362,189>
	Commercial	0	2,500,000	2,500,000	0.00%	1,344,000	5,460,000	4,116,000
	Condominium	23,884,900	20,829,345	<3,055,555>	<12.79%>	110,649,278	109,154,746	<1,494,532>
	Business	19,000	0	<19,000>	<100.00%>	177,000	0	<177,000>
SOUTH KONA	Residential	3,059,900	4,603,500	1,543,600	50.45%	14,112,301	23,959,850	9,847,549
	Vacant Land	1,722,100	520,000	<1,202,100>	<69.80%>	5,267,100	3,576,700	<1,690,400>
	Commercial	1,600,000	0	<1,600,000>	<100.00%>	1,600,000	0	<1,600,000>
	Condominium	0	75,000	75,000	0.00%	0	75,000	75,000
	Business	0	0	0		0	0	0
KA'U	Residential	2,928,050	4,000,520	1,072,470	36.63%	12,894,249	17,072,739	4,178,490
	Vacant Land	491,033	1,406,297	915,264	186.40%	2,215,970	4,314,170	2,098,200
	Commercial	0	0	0		0	0	0
	Condominium	220,000	95,000	<125,000>	<56.82%>	358,000	95,000	<263,000>
	Business	0	0	0		0	0	0

MLS Sales Statistics

Median Sales Price

Big Island		907,300	864,125	<43,175>	<4.76%>	880,500	881,600	1,100	0.12%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	257,900	249,000	<8,900>	<3.45%>	255,000	242,500	<12,500>	<4.90%>
	Vacant Land	25,000	20,000	<5,000>	<20.00%>	28,500	24,950	<3,550>	<12.46%>
	Commercial	317,400	380,000	62,600	19.72%	305,000	388,250	83,250	27.30%
	Condominium	285,000	215,125	<69,875>	<24.52%>	270,000	225,900	<44,100>	<16.33%>
	Business	22,000	0	<22,000>	<100.00%>	22,000	0	<22,000>	<100.00%>
PUNA	Residential	142,000	133,900	<8,100>	<5.70%>	159,000	140,000	<19,000>	<11.95%>
	Vacant Land	22,000	20,000	<2,000>	<9.09%>	23,000	20,000	<3,000>	<13.04%>
	Commercial	169,500	0	<169,500>	<100.00%>	162,200	490,000	327,800	202.10%
	Condominium	0	140,000	140,000	0.00%	185,000	143,750	<41,250>	<22.30%>
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	305,000	212,500	<92,500>	<30.33%>	267,500	243,500	<24,000>	<8.97%>
	Vacant Land	217,500	325,000	107,500	49.43%	165,000	195,000	30,000	18.18%
	Commercial	317,400	260,000	<57,400>	<18.08%>	317,400	337,500	20,100	6.33%
	Condominium	53,000	120,000	67,000	126.42%	90,000	88,007	<1,993>	<2.21%>
	Business	25,000	0	<25,000>	<100.00%>	25,000	0	<25,000>	<100.00%>
NORTH HILO	Residential	157,950	275,000	117,050	74.11%	305,000	275,000	<30,000>	<9.84%>
	Vacant Land	825,000	321,000	<504,000>	<61.09%>	265,000	295,000	30,000	11.32%
	Commercial	0	0	0		305,000	448,000	143,000	46.89%
	Condominium	0	0	0		330,000	0	<330,000>	<100.00%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	287,500	272,950	<14,550>	<5.06%>	280,000	274,000	<6,000>	<2.14%>
	Vacant Land	105,000	252,500	147,500	140.48%	220,000	252,500	32,500	14.77%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		370,000	294,000	<76,000>	<20.54%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	310,000	575,000	265,000	85.48%	477,500	470,050	<7,450>	<1.56%>
	Vacant Land	165,000	320,000	155,000	93.94%	300,000	241,625	<58,375>	<19.46%>
	Commercial	0	0	0		600,000	0	<600,000>	<100.00%>
	Condominium	440,000	774,000	334,000	75.91%	427,500	550,000	122,500	28.65%
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	307,500	351,000	43,500	14.15%	333,000	330,000	<3,000>	<0.90%>
	Vacant Land	190,000	108,250	<81,750>	<43.03%>	101,000	180,000	79,000	78.22%
	Commercial	0	0	0		898,000	0	<898,000>	<100.00%>
	Condominium	458,000	330,000	<128,000>	<27.95%>	381,000	355,000	<26,000>	<6.82%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	380,000	387,500	7,500	1.97%	410,000	375,000	<35,000>	<8.54%>
	Vacant Land	200,000	300,000	100,000	50.00%	289,500	238,000	<51,500>	<17.79%>
	Commercial	0	2,500,000	2,500,000	0.00%	162,500	1,380,000	1,217,500	749.23%
	Condominium	230,000	173,000	<57,000>	<24.78%>	225,000	180,000	<45,000>	<20.00%>
	Business	19,000	0	<19,000>	<100.00%>	19,000	0	<19,000>	<100.00%>
SOUTH KONA	Residential	248,000	355,500	107,500	43.35%	258,000	310,000	52,000	20.16%
	Vacant Land	40,000	73,000	33,000	82.50%	60,000	82,500	22,500	37.50%
	Commercial	1,600,000	0	<1,600,000>	<100.00%>	1,600,000	0	<1,600,000>	<100.00%>
	Condominium	0	197,500	197,500	0.00%	343,000	245,750	<97,250>	<28.35%>
	Business	0	0	0		0	0	0	
KA'U	Residential	130,000	106,550	<23,450>	<18.04%>	145,000	119,000	<26,000>	<17.93%>
	Vacant Land	9,500	9,000	<500>	<5.26%>	13,000	12,875	<125>	<0.96%>
	Commercial	0	0	0		0	0	0	
	Condominium	220,000	95,000	<125,000>	<56.82%>	179,000	95,000	<84,000>	<46.93%>
	Business	0	0	0		0	0	0	

