

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		December		Increase /		TO DATE		Increase /	
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
		307	287	<20>	<6.51%>	3020	3349	329	10.89%
		#	#	%	%	#	#	%	%
ENTIRE	Residential	144	120	<24>	<16.67%>	1509	1616	107	7.09%
	Vacant Land	95	104	9	9.47%	964	1110	146	15.15%
	Commercial	5	2	<3>	<60.00%>	22	20	<2>	<9.09%>
	Condominium	62	61	<1>	<1.61%>	521	603	82	15.74%
	Business	1	0	<1>	<100.00%>	4	0	<4>	<100.00%>
PUNA	Residential	48	38	<10>	<20.83%>	521	502	<19>	<3.65%>
	Vacant Land	51	68	17	33.33%	595	665	70	11.76%
	Commercial	2	0	<2>	<100.00%>	4	3	<1>	<25.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	21	15	<6>	<28.57%>	202	194	<8>	<3.96%>
	Vacant Land	5	1	<4>	<80.00%>	46	58	12	26.09%
	Commercial	2	1	<1>	<50.00%>	9	12	3	33.33%
	Condominium	1	2	1	100.00%	33	46	13	39.39%
	Business	0	0	0		1	0	<1>	<100.00%>
NORTH HILO	Residential	1	0	<1>	<100.00%>	10	16	6	60.00%
	Vacant Land	0	1	1	0.00%	7	11	4	57.14%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3	5	2	66.67%	30	37	7	23.33%
	Vacant Land	1	2	1	100.00%	15	16	1	6.67%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6	5	<1>	<16.67%>	52	54	2	3.85%
	Vacant Land	3	1	<2>	<66.67%>	29	30	1	3.45%
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	18	16	<2>	<11.11%>	180	214	34	18.89%
	Vacant Land	6	2	<4>	<66.67%>	44	43	<1>	<2.27%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	26	19	<7>	<26.92%>	180	230	50	27.78%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	36	31	<5>	<13.89%>	382	416	34	8.90%
	Vacant Land	6	4	<2>	<33.33%>	86	81	<5>	<5.81%>
	Commercial	0	1	1	0.00%	5	4	<1>	<20.00%>
	Condominium	34	40	6	17.65%	306	325	19	6.21%
	Business	1	0	<1>	<100.00%>	3	0	<3>	<100.00%>
SOUTH KONA	Residential	3	4	1	33.33%	48	56	8	16.67%
	Vacant Land	3	2	<1>	<33.33%>	29	28	<1>	<3.45%>
	Commercial	1	0	<1>	<100.00%>	1	0	<1>	<100.00%>
	Condominium	0	0	0		0	1	1	0.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	8	6	<2>	<25.00%>	84	127	43	51.19%
	Vacant Land	20	23	3	15.00%	113	178	65	57.52%
	Commercial	0	0	0		0	0	0	
	Condominium	1	0	<1>	<100.00%>	2	1	<1>	<50.00%>
	Business	0	0	0		0	0	0	

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Sales Volume

91,633,984 73,724,269 <17,909,715> <19.54%> 1,043,083,417 1,030,170,107 <12,913,310>

Big Island		MONTH OF		#	%	YEAR		#	In
		December		Increase /	Increase /	TO DATE		Increase /	
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	
ENTIRE	Residential	59,331,001	47,714,622	<11,616,379>	<19.58%>	651,163,129	665,404,536	14,241,407	
	Vacant Land	9,536,383	6,678,052	<2,858,331>	<29.97%>	181,057,389	135,038,839	<46,018,550>	<
	Commercial	2,401,800	2,760,000	358,200	14.91%	9,679,300	12,297,500	2,618,200	
	Condominium	20,345,800	16,571,595	<3,774,205>	<18.55%>	200,981,599	217,429,232	16,447,633	
	Business	19,000	0	<19,000>	<100.00%>	202,000	0	<202,000>	<1
PUNA	Residential	6,457,129	6,406,597	<50,532>	<0.78%>	90,733,013	80,705,390	<10,027,623>	<
	Vacant Land	1,395,950	1,711,853	315,903	22.63%	19,433,630	19,092,334	<341,296>	
	Commercial	324,400	0	<324,400>	<100.00%>	949,900	2,092,500	1,142,600	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	7,134,000	3,751,900	<3,382,100>	<47.41%>	60,425,013	55,474,751	<4,950,262>	
	Vacant Land	1,111,000	230,000	<881,000>	<79.30%>	8,392,210	12,462,675	4,070,465	
	Commercial	477,400	260,000	<217,400>	<45.54%>	3,982,400	4,297,000	314,600	
	Condominium	86,000	270,000	184,000	213.95%	3,057,033	4,753,813	1,696,780	
	Business	0	0	0		25,000	0	<25,000>	<1
NORTH HILO	Residential	156,000	0	<156,000>	<100.00%>	3,569,900	7,187,000	3,617,100	
	Vacant Land	0	250,000	250,000	0.00%	2,347,000	2,837,000	490,000	
	Commercial	0	0	0		305,000	448,000	143,000	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	821,000	3,184,000	2,363,000	287.82%	10,003,329	11,980,959	1,977,630	
	Vacant Land	65,000	505,000	440,000	676.92%	4,175,000	8,063,000	3,888,000	
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2,720,000	2,839,500	119,500	4.39%	36,206,300	33,753,850	<2,452,450>	
	Vacant Land	780,000	290,000	<490,000>	<62.82%>	16,335,480	10,872,000	<5,463,480>	<
	Commercial	0	0	0		600,000	0	<600,000>	<1
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	7,723,500	10,172,211	2,448,711	31.70%	105,737,719	108,717,731	2,980,012	
	Vacant Land	1,200,000	1,146,000	<54,000>	<4.50%>	31,283,500	18,575,650	<12,707,850>	<
	Commercial	0	0	0		898,000	0	<898,000>	<1
	Condominium	11,624,700	8,550,250	<3,074,450>	<26.45%>	86,917,288	103,350,673	16,433,385	
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	32,605,522	18,494,414	<14,111,108>	<43.28%>	317,481,305	326,552,266	9,070,961	
	Vacant Land	4,526,400	1,746,000	<2,780,400>	<61.43%>	91,607,499	55,245,310	<36,362,189>	<
	Commercial	0	2,500,000	2,500,000	0.00%	1,344,000	5,460,000	4,116,000	
	Condominium	8,415,100	7,751,345	<663,755>	<7.89%>	110,649,278	109,154,746	<1,494,532>	
	Business	19,000	0	<19,000>	<100.00%>	177,000	0	<177,000>	<1
SOUTH KONA	Residential	749,900	2,144,000	1,394,100	185.90%	14,112,301	23,959,850	9,847,549	
	Vacant Land	210,000	204,000	<6,000>	<2.86%>	5,267,100	3,576,700	<1,690,400>	<
	Commercial	1,600,000	0	<1,600,000>	<100.00%>	1,600,000	0	<1,600,000>	<1
	Condominium	0	0	0		0	75,000	75,000	
	Business	0	0	0		0	0	0	
KA'U	Residential	963,950	722,000	<241,950>	<25.10%>	12,894,249	17,072,739	4,178,490	
	Vacant Land	248,033	595,199	347,166	139.97%	2,215,970	4,314,170	2,098,200	
	Commercial	0	0	0		0	0	0	
	Condominium	220,000	0	<220,000>	<100.00%>	358,000	95,000	<263,000>	<
	Business	0	0	0		0	0	0	

MLS Sales Statistics

Median Sales Price

699,450 1,904,250 1,204,800 172.25%

880,500 881,600 1,100 0.12%

Big Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2010	2011	Increase / <Decrease>	Increase / <Decrease>	2010	2011	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	235,450	265,000	29,550	12.55%	255,000	242,500	<12,500>	<4.90%>
	Vacant Land	22,000	20,000	<2,000>	<9.09%>	28,500	24,950	<3,550>	<12.46%>
	Commercial	169,500	1,380,000	1,210,500	714.16%	305,000	388,250	83,250	27.30%
	Condominium	253,500	239,250	<14,250>	<5.62%>	270,000	225,900	<44,100>	<16.33%>
	Business	19,000	0	<19,000>	<100.00%>	22,000	0	<22,000>	<100.00%>
PUNA	Residential	127,500	139,000	11,500	9.02%	159,000	140,000	<19,000>	<11.95%>
	Vacant Land	18,500	20,000	1,500	8.11%	23,000	20,000	<3,000>	<13.04%>
	Commercial	162,200	0	<162,200>	<100.00%>	162,200	490,000	327,800	202.10%
	Condominium	0	0	0		185,000	143,750	<41,250>	<22.30%>
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	310,000	245,000	<65,000>	<20.97%>	267,500	243,500	<24,000>	<8.97%>
	Vacant Land	285,000	230,000	<55,000>	<19.30%>	165,000	195,000	30,000	18.18%
	Commercial	238,700	260,000	21,300	8.92%	317,400	337,500	20,100	6.33%
	Condominium	86,000	135,000	49,000	56.98%	90,000	88,007	<1,993>	<2.21%>
	Business	0	0	0		25,000	0	<25,000>	<100.00%>
NORTH HILO	Residential	156,000	0	<156,000>	<100.00%>	305,000	275,000	<30,000>	<9.84%>
	Vacant Land	0	250,000	250,000	0.00%	265,000	295,000	30,000	11.32%
	Commercial	0	0	0		305,000	448,000	143,000	46.89%
	Condominium	0	0	0		330,000	0	<330,000>	<100.00%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	320,000	300,000	<20,000>	<6.25%>	280,000	274,000	<6,000>	<2.14%>
	Vacant Land	65,000	252,500	187,500	288.46%	220,000	252,500	32,500	14.77%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		370,000	294,000	<76,000>	<20.54%>
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	452,500	223,000	<229,500>	<50.72%>	477,500	470,050	<7,450>	<1.56%>
	Vacant Land	165,000	290,000	125,000	75.76%	300,000	241,625	<58,375>	<19.46%>
	Commercial	0	0	0		600,000	0	<600,000>	<100.00%>
	Condominium	0	774,000	774,000	0.00%	427,500	550,000	122,500	28.65%
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	307,500	432,711	125,211	40.72%	333,000	330,000	<3,000>	<0.90%>
	Vacant Land	182,500	573,000	390,500	213.97%	101,000	180,000	79,000	78.22%
	Commercial	0	0	0		898,000	0	<898,000>	<100.00%>
	Condominium	337,500	377,500	40,000	11.85%	381,000	355,000	<26,000>	<6.82%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	389,500	365,000	<24,500>	<6.29%>	410,000	375,000	<35,000>	<8.54%>
	Vacant Land	187,600	211,500	23,900	12.74%	289,500	238,000	<51,500>	<17.79%>
	Commercial	0	2,500,000	2,500,000	0.00%	162,500	1,380,000	1,217,500	749.23%
	Condominium	180,500	162,750	<17,750>	<9.83%>	225,000	180,000	<45,000>	<20.00%>
	Business	19,000	0	<19,000>	<100.00%>	19,000	0	<19,000>	<100.00%>
SOUTH KONA	Residential	260,000	482,500	222,500	85.58%	258,000	310,000	52,000	20.16%
	Vacant Land	35,000	102,000	67,000	191.43%	60,000	82,500	22,500	37.50%
	Commercial	1,600,000	0	<1,600,000>	<100.00%>	1,600,000	0	<1,600,000>	<100.00%>
	Condominium	0	0	0		343,000	245,750	<97,250>	<28.35%>
	Business	0	0	0		0	0	0	
KA'U	Residential	87,625	124,500	36,875	42.08%	145,000	119,000	<26,000>	<17.93%>
	Vacant Land	7,000	10,000	3,000	42.86%	13,000	12,875	<125>	<0.96%>
	Commercial	0	0	0		0	0	0	
	Condominium	220,000	0	<220,000>	<100.00%>	179,000	95,000	<84,000>	<46.93%>
	Business	0	0	0		0	0	0	

