

MLS Sales Statistics
Number of Sales

Kauai Island		MONTH OF August				YEAR TO DATE			
		2009	2010	Increase / <Decrease>	Increase / <Decrease>	2009	2010	Increase / <Decrease>	Increase / <Decrease>
		44	63	#	%	306	469	#	%
ENTIRE	Residential	23	31	8	34.78%	153	235	82	53.59%
	Vacant Land	6	8	2	33.33%	48	71	23	47.92%
	Commercial	0	1	1	0.00%	4	6	2	50.00%
	Condominium	15	23	8	53.33%	100	157	57	57.00%
	Business	0	0	0		1	0	<1>	<100.00%>
WAIIMEA	Residential	3	1	<2>	<66.67%>	18	13	<5>	<27.78%>
	Vacant Land	0	0	0		1	1	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	3	8	5	166.67%	39	61	22	56.41%
	Vacant Land	1	1	0	0.00%	15	26	11	73.33%
	Commercial	0	0	0		0	2	2	0.00%
	Condominium	3	4	1	33.33%	17	25	8	47.06%
	Business	0	0	0		0	0	0	
LIHUE	Residential	3	5	2	66.67%	15	30	15	100.00%
	Vacant Land	1	2	1	100.00%	8	11	3	37.50%
	Commercial	0	0	0		2	1	<1>	<50.00%>
	Condominium	3	9	6	200.00%	36	49	13	36.11%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	8	9	1	12.50%	40	73	33	82.50%
	Vacant Land	2	1	<1>	<50.00%>	14	15	1	7.14%
	Commercial	0	1	1	0.00%	2	3	1	50.00%
	Condominium	2	3	1	50.00%	12	35	23	191.67%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	6	8	2	33.33%	41	58	17	41.46%
	Vacant Land	2	4	2	100.00%	10	18	8	80.00%
	Commercial	0	0	0		0	0	0	
	Condominium	7	7	0	0.00%	35	48	13	37.14%
	Business	0	0	0		1	0	<1>	<100.00%>

MLS Sales Statistics

Sales Volume

21,326,841 36,219,908 14,893,067 69.83% 189,613,397 252,947,965 63,334,568 33.40%

MONTH OF

#

%

YEAR

#

%

**Kauai
Island**

August

Increase /

Increase /

TO DATE

Increase /

Increase /

2009

2010

<Decrease>

<Decrease>

2009

2010

<Decrease>

<Decrease>

		MONTH OF		Increase /		YEAR		Increase /	
		2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>
ENTIRE	Residential	13,958,241	17,646,208	3,687,967	26.42%	124,971,760	153,274,645	28,302,885	22.65%
	Vacant Land	2,130,200	10,621,000	8,490,800	398.59%	19,858,200	41,459,000	21,600,800	108.78%
	Commercial	0	850,000	850,000	0.00%	4,590,000	5,357,000	767,000	16.71%
	Condominium	5,238,400	7,102,700	1,864,300	35.59%	40,158,437	52,857,320	12,698,883	31.62%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
WAI MEA	Residential	1,329,000	300,000	<1,029,000>	<77.43%>	7,198,000	5,446,000	<1,752,000>	<24.34%>
	Vacant Land	0	0	0		152,500	240,000	87,500	57.38%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	1,185,000	4,475,308	3,290,308	277.66%	26,096,000	38,174,223	12,078,223	46.28%
	Vacant Land	190,200	350,000	159,800	84.02%	5,763,200	7,731,000	1,967,800	34.14%
	Commercial	0	0	0		0	1,635,000	1,635,000	0.00%
	Condominium	660,000	1,784,000	1,124,000	170.30%	9,530,000	11,479,400	1,949,400	20.46%
	Business	0	0	0		0	0	0	
LIHUE	Residential	1,226,000	3,660,000	2,434,000	198.53%	7,045,000	14,285,150	7,240,150	102.77%
	Vacant Land	315,000	552,000	237,000	75.24%	2,220,500	2,888,000	667,500	30.06%
	Commercial	0	0	0		3,290,000	1,050,000	<2,240,000>	<68.09%>
	Condominium	832,500	1,164,100	331,600	39.83%	7,500,137	8,911,090	1,410,953	18.81%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	4,050,741	3,375,900	<674,841>	<16.66%>	20,480,710	46,217,372	25,736,662	125.66%
	Vacant Land	700,000	169,000	<531,000>	<75.86%>	4,158,000	4,947,000	789,000	18.98%
	Commercial	0	850,000	850,000	0.00%	1,300,000	2,672,000	1,372,000	105.54%
	Condominium	274,900	1,418,000	1,143,100	415.82%	2,491,500	10,396,500	7,905,000	317.28%
	Business	0	0	0		0	0	0	
HANA LEI	Residential	6,167,500	5,835,000	<332,500>	<5.39%>	64,152,050	49,151,900	<15,000,150>	<23.38%>
	Vacant Land	925,000	9,550,000	8,625,000	932.43%	7,564,000	25,653,000	18,089,000	239.15%
	Commercial	0	0	0		0	0	0	
	Condominium	3,471,000	2,736,600	<734,400>	<21.16%>	20,636,800	22,070,330	1,433,530	6.95%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>

MLS Sales Statistics

Median Sales Price

1,104,000 2,179,000 1,075,000 97.37% 2,335,500 2,045,000 <290,500> <12.44%>

Kauai Island		MONTH OF		#		YEAR		#	
		August	August	Increase / <Decrease>	Increase / <Decrease>	TO DATE	TO DATE	Increase / <Decrease>	Increase / <Decrease>
		2009	2010			2009	2010		
ENTIRE	Residential	471,000	607,500	136,500	28.98%	450,000	450,000	0	0.00%
	Vacant Land	320,000	387,500	67,500	21.09%	284,500	295,000	10,500	3.69%
	Commercial	0	850,000	850,000	0.00%	1,182,500	950,000	<232,500>	<19.66%>
	Condominium	313,000	334,000	21,000	6.71%	383,500	350,000	<33,500>	<8.74%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
WAIIMEA	Residential	471,000	300,000	<171,000>	<36.31%>	379,000	395,000	16,000	4.22%
	Vacant Land	0	0	0		152,500	240,000	87,500	57.38%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		341,000	400,000	59,000	17.30%
	Business	0	0	0		0	0	0	
KOLOA	Residential	447,500	548,022	100,522	22.46%	475,000	477,500	2,500	0.53%
	Vacant Land	190,200	350,000	159,800	84.02%	250,000	250,000	0	0.00%
	Commercial	0	0	0		0	817,500	817,500	0.00%
	Condominium	230,000	476,132	246,132	107.01%	525,000	443,000	<82,000>	<15.62%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	370,500	840,000	469,500	126.72%	437,500	437,500	0	0.00%
	Vacant Land	315,000	276,000	<39,000>	<12.38%>	269,250	247,000	<22,250>	<8.26%>
	Commercial	0	0	0		1,645,000	1,050,000	<595,000>	<36.17%>
	Condominium	307,500	77,500	<230,000>	<74.80%>	210,000	153,000	<57,000>	<27.14%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	532,500	324,500	<208,000>	<39.06%>	396,500	391,515	<4,985>	<1.26%>
	Vacant Land	350,000	169,000	<181,000>	<51.71%>	237,500	300,000	62,500	26.32%
	Commercial	0	850,000	850,000	0.00%	650,000	850,000	200,000	30.77%
	Condominium	263,371	401,000	137,629	52.26%	275,500	344,000	68,500	24.86%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	515,000	680,000	165,000	32.04%	604,000	645,000	41,000	6.79%
	Vacant Land	462,500	1,562,500	1,100,000	237.84%	555,000	612,500	57,500	10.36%
	Commercial	0	0	0		0	0	0	
	Condominium	640,000	310,000	<330,000>	<51.56%>	624,025	454,450	<169,575>	<27.17%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>