

MLS Sales Statistics
Number of Sales

Kauai Island		MONTH OF July				YEAR TO DATE			
		49	58	9	18.37%	262	405	143	54.58%
		#	#	Increase / <Decrease>	Increase / <Decrease>	#	#	Increase / <Decrease>	Increase / <Decrease>
	2009	2010			2009	2010			
ENTIRE	Residential	27	25	<2>	<7.41%>	130	203	73	56.15%
	Vacant Land	6	14	8	133.33%	42	63	21	50.00%
	Commercial	1	1	0	0.00%	4	5	1	25.00%
	Condominium	15	18	3	20.00%	85	134	49	57.65%
	Business	0	0	0		1	0	<1>	<100.00%>
WAIIMEA	Residential	4	1	<3>	<75.00%>	15	12	<3>	<20.00%>
	Vacant Land	0	0	0		1	1	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	7	6	<1>	<14.29%>	36	53	17	47.22%
	Vacant Land	1	3	2	200.00%	14	25	11	78.57%
	Commercial	0	0	0		0	2	2	0.00%
	Condominium	5	3	<2>	<40.00%>	14	21	7	50.00%
	Business	0	0	0		0	0	0	
LIHUE	Residential	1	2	1	100.00%	12	25	13	108.33%
	Vacant Land	2	4	2	100.00%	7	9	2	28.57%
	Commercial	0	0	0		2	1	<1>	<50.00%>
	Condominium	5	2	<3>	<60.00%>	33	40	7	21.21%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	7	6	<1>	<14.29%>	32	63	31	96.88%
	Vacant Land	0	2	2	0.00%	12	14	2	16.67%
	Commercial	1	1	0	0.00%	2	2	0	0.00%
	Condominium	2	8	6	300.00%	10	32	22	220.00%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	8	10	2	25.00%	35	50	15	42.86%
	Vacant Land	3	5	2	66.67%	8	14	6	75.00%
	Commercial	0	0	0		0	0	0	
	Condominium	3	5	2	66.67%	28	41	13	46.43%
	Business	0	0	0		1	0	<1>	<100.00%>

MLS Sales Statistics

Sales Volume

25,684,500 34,302,891 8,618,391 33.55% 168,286,556 216,378,686 48,092,130 28.58%

MONTH OF

#

%

YEAR

#

%

**Kauai
Island**

July

Increase / Increase /
<Decrease> <Decrease>

TO DATE

Increase / Increase /
<Decrease> <Decrease>

2009

2010

2009

2010

		MONTH OF		Increase / Increase /		YEAR		Increase / Increase /	
		2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>
ENTIRE	Residential	14,174,000	17,740,371	3,566,371	25.16%	111,013,519	135,279,066	24,265,547	21.86%
	Vacant Land	2,802,500	9,102,000	6,299,500	224.78%	17,728,000	30,838,000	13,110,000	73.95%
	Commercial	350,000	350,000	0	0.00%	4,590,000	4,507,000	<83,000>	<1.81%>
	Condominium	8,358,000	7,110,520	<1,247,480>	<14.93%>	34,920,037	45,754,620	10,834,583	31.03%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
WAIIMEA	Residential	1,392,500	260,000	<1,132,500>	<81.33%>	5,869,000	5,146,000	<723,000>	<12.32%>
	Vacant Land	0	0	0		152,500	240,000	87,500	57.38%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	4,040,000	4,140,000	100,000	2.48%	24,911,000	33,698,915	8,787,915	35.28%
	Vacant Land	210,000	902,000	692,000	329.52%	5,573,000	7,381,000	1,808,000	32.44%
	Commercial	0	0	0		0	1,635,000	1,635,000	0.00%
	Condominium	4,225,000	964,000	<3,261,000>	<77.18%>	8,870,000	9,695,400	825,400	9.31%
	Business	0	0	0		0	0	0	
LIHUE	Residential	545,000	705,000	160,000	29.36%	5,819,000	10,625,150	4,806,150	82.59%
	Vacant Land	463,500	1,030,000	566,500	122.22%	1,905,500	2,336,000	430,500	22.59%
	Commercial	0	0	0		3,290,000	1,050,000	<2,240,000>	<68.09%>
	Condominium	1,133,100	652,240	<480,860>	<42.44%>	6,667,637	7,746,990	1,079,353	16.19%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	3,410,500	4,469,371	1,058,871	31.05%	16,429,969	42,492,101	26,062,132	158.63%
	Vacant Land	0	370,000	370,000	0.00%	3,458,000	4,778,000	1,320,000	38.17%
	Commercial	350,000	350,000	0	0.00%	1,300,000	1,822,000	522,000	40.15%
	Condominium	915,000	3,307,000	2,392,000	261.42%	2,216,600	8,978,500	6,761,900	305.06%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	4,786,000	8,166,000	3,380,000	70.62%	57,984,550	43,316,900	<14,667,650>	<25.30%>
	Vacant Land	2,129,000	6,800,000	4,671,000	219.40%	6,639,000	16,103,000	9,464,000	142.55%
	Commercial	0	0	0		0	0	0	
	Condominium	2,084,900	2,187,280	102,380	4.91%	17,165,800	19,333,730	2,167,930	12.63%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>

MLS Sales Statistics

Median Sales Price

1,606,750 1,473,500 <133,250> <8.29%> 2,344,750 2,140,375 <204,375> <8.72%>

MONTH OF

%

YEAR

%

Kauai Island		July		Increase /	Increase /	TO DATE		Increase /	Increase /
		2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>
ENTIRE	Residential	430,000	450,000	20,000	4.65%	449,750	446,500	<3,250>	<0.72%>
	Vacant Land	296,750	278,500	<18,250>	<6.15%>	277,500	290,000	12,500	4.50%
	Commercial	350,000	350,000	0	0.00%	1,182,500	1,050,000	<132,500>	<11.21%>
	Condominium	530,000	395,000	<135,000>	<25.47%>	400,000	353,875	<46,125>	<11.53%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
WAIIMEA	Residential	345,000	260,000	<85,000>	<24.64%>	364,500	397,500	33,000	9.05%
	Vacant Land	0	0	0		152,500	240,000	87,500	57.38%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		341,000	400,000	59,000	17.30%
	Business	0	0	0		0	0	0	
KOLOA	Residential	450,000	437,500	<12,500>	<2.78%>	475,000	450,000	<25,000>	<5.26%>
	Vacant Land	210,000	267,000	57,000	27.14%	257,500	250,000	<7,500>	<2.91%>
	Commercial	0	0	0		0	817,500	817,500	0.00%
	Condominium	675,000	375,000	<300,000>	<44.44%>	599,500	443,000	<156,500>	<26.11%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	545,000	352,500	<192,500>	<35.32%>	467,500	408,250	<59,250>	<12.67%>
	Vacant Land	231,750	262,500	30,750	13.27%	263,500	236,000	<27,500>	<10.44%>
	Commercial	0	0	0		1,645,000	1,050,000	<595,000>	<36.17%>
	Condominium	165,000	326,120	161,120	97.65%	185,000	157,375	<27,625>	<14.93%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	454,500	450,000	<4,500>	<0.99%>	387,000	405,000	18,000	4.65%
	Vacant Land	0	185,000	185,000	0.00%	237,500	300,000	62,500	26.32%
	Commercial	350,000	350,000	0	0.00%	650,000	911,000	261,000	40.15%
	Condominium	380,000	425,000	45,000	11.84%	304,000	320,000	16,000	5.26%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	518,500	725,500	207,000	39.92%	650,000	600,000	<50,000>	<7.69%>
	Vacant Land	499,000	575,000	76,000	15.23%	755,000	600,000	<155,000>	<20.53%>
	Commercial	0	0	0		0	0	0	
	Condominium	725,000	595,000	<130,000>	<17.93%>	608,050	524,000	<84,050>	<13.82%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>