

MLS Sales Statistics

Number of Sales

Kauai Island		209	187	<22>	<10.53%>	727	760	33	4.54%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	112	91	<21>	<18.75%>	362	360	<2>	<0.55%>
	Vacant Land	29	27	<2>	<6.90%>	111	97	<14>	<12.61%>
	Commercial	1	4	3	300.00%	9	11	2	22.22%
	Condominium	67	65	<2>	<2.99%>	245	290	45	18.37%
	Business	0	0	0		0	2	2	0.00%
WAIMEA	Residential	4	8	4	100.00%	18	30	12	66.67%
	Vacant Land	0	0	0		4	2	<2>	<50.00%>
	Commercial	0	1	1	0.00%	0	1	1	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	25	23	<2>	<8.00%>	88	83	<5>	<5.68%>
	Vacant Land	8	8	0	0.00%	37	31	<6>	<16.22%>
	Commercial	0	1	1	0.00%	2	5	3	150.00%
	Condominium	18	20	2	11.11%	46	64	18	39.13%
	Business	0	0	0		0	1	1	0.00%
LIHUE	Residential	12	10	<2>	<16.67%>	43	36	<7>	<16.28%>
	Vacant Land	2	3	1	50.00%	13	10	<3>	<23.08%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	21	20	<1>	<4.76%>	79	101	22	27.85%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	37	23	<14>	<37.84%>	118	116	<2>	<1.69%>
	Vacant Land	11	9	<2>	<18.18%>	30	30	0	0.00%
	Commercial	1	1	0	0.00%	5	2	<3>	<60.00%>
	Condominium	12	12	0	0.00%	52	54	2	3.85%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	34	27	<7>	<20.59%>	95	95	0	0.00%
	Vacant Land	8	7	<1>	<12.50%>	27	24	<3>	<11.11%>
	Commercial	0	1	1	0.00%	1	2	1	100.00%
	Condominium	16	13	<3>	<18.75%>	68	71	3	4.41%
	Business	0	0	0		0	1	1	0.00%

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Sales Volume

143,298,031 130,047,016 <13,251,015> <9.25%> 421,642,690 431,668,739 10,026,049

Kauai Island		Oct-Dec		#	%	YEAR		#	Ir
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	
ENTIRE	Residential	78,896,580	90,837,300	11,940,720	15.13%	244,087,354	284,212,773	40,125,419	
	Vacant Land	37,799,000	16,224,381	<21,574,619>	<57.08%>	83,111,750	47,374,381	<35,737,369>	<
	Commercial	299,000	3,162,000	2,863,000	957.53%	9,571,000	6,776,000	<2,795,000>	<
	Condominium	26,303,451	19,823,335	<6,480,116>	<24.64%>	84,872,586	91,999,585	7,126,999	
	Business	0	0	0		0	1,306,000	1,306,000	
WAIMEA	Residential	1,741,000	2,180,500	439,500	25.24%	8,087,000	11,345,100	3,258,100	
	Vacant Land	0	0	0		410,000	308,000	<102,000>	<
	Commercial	0	326,000	326,000	0.00%	0	326,000	326,000	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	16,832,990	16,835,950	2,960	0.02%	56,096,213	53,784,850	<2,311,363>	
	Vacant Land	1,975,000	3,007,000	1,032,000	52.25%	10,427,750	15,804,000	5,376,250	
	Commercial	0	1,348,000	1,348,000	0.00%	1,635,000	3,112,000	1,477,000	
	Condominium	14,873,150	8,178,550	<6,694,600>	<45.01%>	27,449,550	40,486,415	13,036,865	
	Business	0	0	0		0	1,244,000	1,244,000	
LIHUE	Residential	5,584,000	4,412,000	<1,172,000>	<20.99%>	20,259,150	13,411,875	<6,847,275>	<
	Vacant Land	522,000	1,054,881	532,881	102.08%	3,410,000	2,592,381	<817,619>	<
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<
	Condominium	3,554,800	2,950,100	<604,700>	<17.01%>	13,803,540	11,934,185	<1,869,355>	<
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	22,410,240	11,264,850	<11,145,390>	<49.73%>	73,294,741	59,245,299	<14,049,442>	<
	Vacant Land	23,299,000	4,262,500	<19,036,500>	<81.71%>	30,208,000	10,493,500	<19,714,500>	<
	Commercial	299,000	550,000	251,000	83.95%	3,386,000	1,100,000	<2,286,000>	<
	Condominium	2,941,501	2,586,685	<354,816>	<12.06%>	14,970,166	9,933,485	<5,036,681>	<
	Business	0	0	0		0	0	0	
HANAIEI	Residential	32,328,350	56,144,000	23,815,650	73.67%	86,350,250	146,425,649	60,075,399	
	Vacant Land	12,003,000	7,900,000	<4,103,000>	<34.18%>	38,656,000	18,176,500	<20,479,500>	<
	Commercial	0	938,000	938,000	0.00%	3,500,000	1,638,000	<1,862,000>	<
	Condominium	4,934,000	6,108,000	1,174,000	23.79%	28,649,330	29,645,500	996,170	
	Business	0	0	0		0	62,000	62,000	

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Median Sales Price

1,382,750 1,862,000 479,250 34.66% 1,945,750 2,237,000 291,250 14.97%

Kauai Island		Oct-Dec				YEAR			
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	495,000	425,000	<70,000>	<14.14%>	475,000	429,000	<46,000>	<9.68%>
	Vacant Land	275,000	345,000	70,000	25.45%	275,000	290,000	15,000	5.45%
	Commercial	299,000	744,000	445,000	148.83%	850,000	550,000	<300,000>	<35.29%>
	Condominium	313,750	348,000	34,250	10.92%	345,750	315,000	<30,750>	<8.89%>
	Business	0	0	0		0	653,000	653,000	0.00%
WAIMEA	Residential	450,000	270,000	<180,000>	<40.00%>	400,000	305,000	<95,000>	<23.75%>
	Vacant Land	0	0	0		63,750	154,000	90,250	141.57%
	Commercial	0	326,000	326,000	0.00%	0	326,000	326,000	0.00%
	Condominium	390,000	233,500	<156,500>	<40.13%>	390,000	480,000	90,000	23.08%
	Business	0	0	0		0	0	0	
KOLOA	Residential	488,500	425,000	<63,500>	<13.00%>	477,500	425,000	<52,500>	<10.99%>
	Vacant Land	229,500	285,000	55,500	24.18%	250,000	285,000	35,000	14.00%
	Commercial	0	1,348,000	1,348,000	0.00%	817,500	550,000	<267,500>	<32.72%>
	Condominium	390,000	382,500	<7,500>	<1.92%>	412,975	495,000	82,025	19.86%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
LIHUE	Residential	470,000	385,000	<85,000>	<18.09%>	437,500	355,000	<82,500>	<18.86%>
	Vacant Land	261,000	270,000	9,000	3.45%	247,000	224,000	<23,000>	<9.31%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	141,450	112,500	<28,950>	<20.47%>	148,000	79,375	<68,625>	<46.37%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	370,500	340,000	<30,500>	<8.23%>	393,030	350,000	<43,030>	<10.95%>
	Vacant Land	215,000	258,000	43,000	20.00%	244,500	254,000	9,500	3.89%
	Commercial	299,000	550,000	251,000	83.95%	415,000	550,000	135,000	32.53%
	Condominium	385,000	267,500	<117,500>	<30.52%>	371,000	275,000	<96,000>	<25.88%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	584,500	815,500	231,000	39.52%	610,000	675,000	65,000	10.66%
	Vacant Land	1,100,000	750,000	<350,000>	<31.82%>	625,000	537,500	<87,500>	<14.00%>
	Commercial	0	938,000	938,000	0.00%	3,500,000	819,000	<2,681,000>	<76.60%>
	Condominium	416,000	617,500	201,500	48.44%	441,950	400,000	<41,950>	<9.49%>
	Business	0	0	0		0	62,000	62,000	0.00%