

MLS Sales Statistics

Number of Sales

Kauai Island		81	48	<33>	<40.74%>	727	760	33	4.54%
		MONTH OF		#	%	YEAR		#	%
		December	December	Increase /	Increase /	TO DATE	TO DATE	Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	46	21	<25>	<54.35%>	362	360	<2>	<0.55%>
	Vacant Land	11	4	<7>	<63.64%>	111	97	<14>	<12.61%>
	Commercial	0	1	1	0.00%	9	11	2	22.22%
	Condominium	24	22	<2>	<8.33%>	245	290	45	18.37%
	Business	0	0	0		0	2	2	0.00%
WAIMEA	Residential	2	0	<2>	<100.00%>	18	30	12	66.67%
	Vacant Land	0	0	0		4	2	<2>	<50.00%>
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	13	3	<10>	<76.92%>	88	83	<5>	<5.68%>
	Vacant Land	1	1	0	0.00%	37	31	<6>	<16.22%>
	Commercial	0	0	0		2	5	3	150.00%
	Condominium	5	4	<1>	<20.00%>	46	64	18	39.13%
	Business	0	0	0		0	1	1	0.00%
LIHUE	Residential	6	4	<2>	<33.33%>	43	36	<7>	<16.28%>
	Vacant Land	2	0	<2>	<100.00%>	13	10	<3>	<23.08%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	11	12	1	9.09%	79	101	22	27.85%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	10	6	<4>	<40.00%>	118	116	<2>	<1.69%>
	Vacant Land	5	2	<3>	<60.00%>	30	30	0	0.00%
	Commercial	0	0	0		5	2	<3>	<60.00%>
	Condominium	2	2	0	0.00%	52	54	2	3.85%
	Business	0	0	0		0	0	0	
HANAIEI	Residential	15	8	<7>	<46.67%>	95	95	0	0.00%
	Vacant Land	3	1	<2>	<66.67%>	27	24	<3>	<11.11%>
	Commercial	0	1	1	0.00%	1	2	1	100.00%
	Condominium	6	4	<2>	<33.33%>	68	71	3	4.41%
	Business	0	0	0		0	1	1	0.00%

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Sales Volume

67,893,890 25,978,000 <41,915,890> <61.74%> 421,642,690 431,668,739 10,026,049

Kauai Island		MONTH OF		#	%	YEAR		#	Incr
		December	December	Increase /	Increase /	TO DATE	TO DATE	Increase /	
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Dec
ENTIRE	Residential	33,059,490	16,727,500	<16,331,990>	<49.40%>	244,087,354	284,212,773	40,125,419	1
	Vacant Land	27,167,000	2,733,000	<24,434,000>	<89.94%>	83,111,750	47,374,381	<35,737,369>	<43
	Commercial	0	938,000	938,000	0.00%	9,571,000	6,776,000	<2,795,000>	<29
	Condominium	7,667,400	5,579,500	<2,087,900>	<27.23%>	84,872,586	91,999,585	7,126,999	
	Business	0	0	0		0	1,306,000	1,306,000	
WAIMEA	Residential	901,000	0	<901,000>	<100.00%>	8,087,000	11,345,100	3,258,100	4
	Vacant Land	0	0	0		410,000	308,000	<102,000>	<24
	Commercial	0	0	0		0	326,000	326,000	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	11,183,490	1,470,000	<9,713,490>	<86.86%>	56,096,213	53,784,850	<2,311,363>	<4
	Vacant Land	185,000	155,000	<30,000>	<16.22%>	10,427,750	15,804,000	5,376,250	5
	Commercial	0	0	0		1,635,000	3,112,000	1,477,000	9
	Condominium	3,884,000	1,385,000	<2,499,000>	<64.34%>	27,449,550	40,486,415	13,036,865	4
	Business	0	0	0		0	1,244,000	1,244,000	
LIHUE	Residential	2,997,000	1,907,000	<1,090,000>	<36.37%>	20,259,150	13,411,875	<6,847,275>	<33
	Vacant Land	522,000	0	<522,000>	<100.00%>	3,410,000	2,592,381	<817,619>	<23
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42
	Condominium	1,739,900	1,552,500	<187,400>	<10.77%>	13,803,540	11,934,185	<1,869,355>	<13
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	6,721,000	2,955,000	<3,766,000>	<56.03%>	73,294,741	59,245,299	<14,049,442>	<19
	Vacant Land	21,835,000	533,000	<21,302,000>	<97.56%>	30,208,000	10,493,500	<19,714,500>	<65
	Commercial	0	0	0		3,386,000	1,100,000	<2,286,000>	<67
	Condominium	382,500	430,000	47,500	12.42%	14,970,166	9,933,485	<5,036,681>	<33
	Business	0	0	0		0	0	0	
HANAIEI	Residential	11,257,000	10,395,500	<861,500>	<7.65%>	86,350,250	146,425,649	60,075,399	6
	Vacant Land	4,625,000	2,045,000	<2,580,000>	<55.78%>	38,656,000	18,176,500	<20,479,500>	<52
	Commercial	0	938,000	938,000	0.00%	3,500,000	1,638,000	<1,862,000>	<53
	Condominium	1,661,000	2,212,000	551,000	33.17%	28,649,330	29,645,500	996,170	
	Business	0	0	0		0	62,000	62,000	

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Median Sales Price

1,034,500 1,989,000 954,500 92.27% 1,945,750 2,237,000 291,250 14.97%

Kauai Island		MONTH OF				YEAR			
		December		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	509,500	525,500	16,000	3.14%	475,000	429,000	<46,000>	<9.68%>
	Vacant Land	240,000	266,500	26,500	11.04%	275,000	290,000	15,000	5.45%
	Commercial	0	938,000	938,000	0.00%	850,000	550,000	<300,000>	<35.29%>
	Condominium	285,000	259,000	<26,000>	<9.12%>	345,750	315,000	<30,750>	<8.89%>
	Business	0	0	0		0	653,000	653,000	0.00%
WAIMEA	Residential	0	0	0		400,000	305,000	<95,000>	<23.75%>
	Vacant Land	0	0	0		63,750	154,000	90,250	141.57%
	Commercial	0	0	0		0	326,000	326,000	0.00%
	Condominium	450,500	0	<450,500>	<100.00%>	390,000	480,000	90,000	23.08%
	Business	0	0	0		0	0	0	
KOLOA	Residential	687,500	527,500	<160,000>	<23.27%>	477,500	425,000	<52,500>	<10.99%>
	Vacant Land	185,000	155,000	<30,000>	<16.22%>	250,000	285,000	35,000	14.00%
	Commercial	0	0	0		817,500	550,000	<267,500>	<32.72%>
	Condominium	615,000	405,000	<210,000>	<34.15%>	412,975	495,000	82,025	19.86%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
LIHUE	Residential	570,000	451,000	<119,000>	<20.88%>	437,500	355,000	<82,500>	<18.86%>
	Vacant Land	261,000	0	<261,000>	<100.00%>	247,000	224,000	<23,000>	<9.31%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	144,000	97,250	<46,750>	<32.47%>	148,000	79,375	<68,625>	<46.37%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	350,500	340,000	<10,500>	<3.00%>	393,030	350,000	<43,030>	<10.95%>
	Vacant Land	215,000	266,500	51,500	23.95%	244,500	254,000	9,500	3.89%
	Commercial	0	0	0		415,000	550,000	135,000	32.53%
	Condominium	878,750	295,000	<583,750>	<66.43%>	371,000	275,000	<96,000>	<25.88%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	530,000	1,235,000	705,000	133.02%	610,000	675,000	65,000	10.66%
	Vacant Land	1,200,000	2,045,000	845,000	70.42%	625,000	537,500	<87,500>	<14.00%>
	Commercial	0	938,000	938,000	0.00%	3,500,000	819,000	<2,681,000>	<76.60%>
	Condominium	440,000	670,000	230,000	52.27%	441,950	400,000	<41,950>	<9.49%>
	Business	0	0	0		0	62,000	62,000	0.00%