

**MLS Sales Statistics**  
**Number of Sales**

Kauai Island		MONTH OF				YEAR			
		June		#		TO DATE		#	
		2009	2010	Increase / <Decrease>	Increase / <Decrease>	2009	2010	Increase / <Decrease>	Increase / <Decrease>
		43	73	30	69.77%	213	346	133	62.44%
<b>ENTIRE</b>	Residential	21	37	16	76.19%	103	177	74	71.84%
	Vacant Land	5	9	4	80.00%	36	49	13	36.11%
	Commercial	1	1	0	0.00%	3	4	1	33.33%
	Condominium	16	26	10	62.50%	70	116	46	65.71%
	Business	0	0	0		1	0	<1>	<100.00%>
<b>WAIIMEA</b>	Residential	3	2	<1>	<33.33%>	11	11	0	0.00%
	Vacant Land	0	0	0		1	1	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	4	10	6	150.00%	29	47	18	62.07%
	Vacant Land	1	4	3	300.00%	13	22	9	69.23%
	Commercial	0	1	1	0.00%	0	2	2	0.00%
	Condominium	1	4	3	300.00%	9	18	9	100.00%
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	3	4	1	33.33%	11	23	12	109.09%
	Vacant Land	1	1	0	0.00%	5	5	0	0.00%
	Commercial	1	0	<1>	<100.00%>	2	1	<1>	<50.00%>
	Condominium	8	5	<3>	<37.50%>	28	38	10	35.71%
	Business	0	0	0		0	0	0	
<b>KAWAIHAU</b>	Residential	2	12	10	500.00%	25	57	32	128.00%
	Vacant Land	2	4	2	100.00%	12	12	0	0.00%
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	1	10	9	900.00%	8	24	16	200.00%
	Business	0	0	0		0	0	0	
<b>HANAIEI</b>	Residential	9	9	0	0.00%	27	39	12	44.44%
	Vacant Land	1	0	<1>	<100.00%>	5	9	4	80.00%
	Commercial	0	0	0		0	0	0	
	Condominium	6	7	1	16.67%	25	36	11	44.00%
	Business	0	0	0		1	0	<1>	<100.00%>

**MLS Sales Statistics**

**Sales Volume**

34,826,950 35,168,400 341,450 0.98% 142,602,056 180,975,795 38,373,739 26.91%

**MONTH OF**

#

%

**YEAR**

#

%

**Kauai  
Island**

**June**

Increase /  
<Decrease>

Increase /  
<Decrease>

**TO DATE**

Increase /  
<Decrease>

Increase /  
<Decrease>

2009

2010

2009

2010

		MONTH OF		Increase / <Decrease>		YEAR		Increase / <Decrease>	
		2009	2010			2009	2010		
<b>ENTIRE</b>	Residential	23,631,550	22,923,100	<708,450>	<3.00%>	96,839,519	116,438,695	19,599,176	20.24%
	Vacant Land	3,622,000	2,461,500	<1,160,500>	<32.04%>	14,925,500	21,736,000	6,810,500	45.63%
	Commercial	1,875,000	1,100,000	<775,000>	<41.33%>	4,240,000	4,157,000	<83,000>	<1.96%>
	Condominium	5,698,400	8,683,800	2,985,400	52.39%	26,562,037	38,644,100	12,082,063	45.49%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
<b>WAIIMEA</b>	Residential	1,019,000	915,000	<104,000>	<10.21%>	4,476,500	4,886,000	409,500	9.15%
	Vacant Land	0	0	0		152,500	240,000	87,500	57.38%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	3,357,000	4,473,900	1,116,900	33.27%	20,871,000	29,558,915	8,687,915	41.63%
	Vacant Land	1,058,000	832,500	<225,500>	<21.31%>	5,363,000	6,479,000	1,116,000	20.81%
	Commercial	0	1,100,000	1,100,000	0.00%	0	1,635,000	1,635,000	0.00%
	Condominium	599,000	1,179,000	580,000	96.83%	4,645,000	8,731,400	4,086,400	87.97%
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	1,170,000	1,891,000	721,000	61.62%	5,274,000	9,920,150	4,646,150	88.10%
	Vacant Land	314,000	395,000	81,000	25.80%	1,442,000	1,306,000	<136,000>	<9.43%>
	Commercial	1,875,000	0	<1,875,000>	<100.00%>	3,290,000	1,050,000	<2,240,000>	<68.09%>
	Condominium	1,524,400	1,552,900	28,500	1.87%	5,534,537	7,094,750	1,560,213	28.19%
	Business	0	0	0		0	0	0	
<b>KAWAIHAU</b>	Residential	740,000	6,687,800	5,947,800	803.76%	13,019,469	38,022,730	25,003,261	192.05%
	Vacant Land	850,000	1,234,000	384,000	45.18%	3,458,000	4,408,000	950,000	27.47%
	Commercial	0	0	0		950,000	1,472,000	522,000	54.95%
	Condominium	105,000	2,847,000	2,742,000	2611.43%	1,301,600	5,671,500	4,369,900	335.73%
	Business	0	0	0		0	0	0	
<b>HANAIEI</b>	Residential	17,345,550	8,955,400	<8,390,150>	<48.37%>	53,198,550	34,050,900	<19,147,650>	<35.99%>
	Vacant Land	1,400,000	0	<1,400,000>	<100.00%>	4,510,000	9,303,000	4,793,000	106.27%
	Commercial	0	0	0		0	0	0	
	Condominium	3,470,000	3,104,900	<365,100>	<10.52%>	15,080,900	17,146,450	2,065,550	13.70%
	Business	0	0	0		35,000	0	<35,000>	<100.00%>

**MLS Sales Statistics**

**Median Sales Price**

3,220,000    2,100,000 <1,120,000>    <34.78%>    2,567,250    2,160,000 <407,250>    <15.86%>

	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Kauai Island</b>	<b>June</b>		Increase /	Increase /	<b>TO DATE</b>		Increase /	Increase /
	2009	2010	<Decrease>	<Decrease>	2009	2010	<Decrease>	<Decrease>

<b>ENTIRE</b>	Residential	410,000	405,000	<5,000>	<1.22%>	449,750	440,000	<9,750>	<2.17%>
	Vacant Land	550,000	250,000	<300,000>	<54.55%>	277,500	295,000	17,500	6.31%
	Commercial	1,875,000	1,100,000	<775,000>	<41.33%>	1,415,000	1,075,000	<340,000>	<24.03%>
	Condominium	385,000	345,000	<40,000>	<10.39%>	390,000	350,000	<40,000>	<10.26%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>
<b>WAI MEA</b>	Residential	339,000	380,000	41,000	12.09%	402,000	400,000	<2,000>	<0.50%>
	Vacant Land	0	0	0		152,500	240,000	87,500	57.38%
	Commercial	0	0	0		0	0	0	
	Condominium	341,000	535,000	194,000	56.89%	341,000	400,000	59,000	17.30%
	Business	0	0	0		0	0	0	
<b>KOLOA</b>	Residential	684,500	375,000	<309,500>	<45.22%>	500,000	462,500	<37,500>	<7.50%>
	Vacant Land	1,058,000	213,750	<844,250>	<79.80%>	265,000	250,000	<15,000>	<5.66%>
	Commercial	0	1,100,000	1,100,000	0.00%	0	817,500	817,500	0.00%
	Condominium	599,000	350,000	<249,000>	<41.57%>	525,000	450,000	<75,000>	<14.29%>
	Business	0	0	0		0	0	0	
<b>LIHUE</b>	Residential	390,000	424,000	34,000	8.72%	465,000	424,000	<41,000>	<8.82%>
	Vacant Land	314,000	395,000	81,000	25.80%	275,000	236,000	<39,000>	<14.18%>
	Commercial	1,875,000	0	<1,875,000>	<100.00%>	1,645,000	1,050,000	<595,000>	<36.17%>
	Condominium	160,000	334,900	174,900	109.31%	195,000	155,400	<39,600>	<20.31%>
	Business	0	0	0		0	0	0	
<b>KAWAIHAU</b>	Residential	370,000	405,000	35,000	9.46%	380,000	405,000	25,000	6.58%
	Vacant Land	425,000	317,500	<107,500>	<25.29%>	237,500	317,500	80,000	33.68%
	Commercial	0	0	0		950,000	1,472,000	522,000	54.95%
	Condominium	105,000	160,000	55,000	52.38%	235,000	310,000	75,000	31.91%
	Business	0	0	0		0	0	0	
<b>HANA LEI</b>	Residential	805,000	514,950	<290,050>	<36.03%>	747,500	552,500	<195,000>	<26.09%>
	Vacant Land	1,400,000	0	<1,400,000>	<100.00%>	1,000,000	600,000	<400,000>	<40.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	608,050	524,450	<83,600>	<13.75%>	604,025	520,000	<84,025>	<13.91%>
	Business	0	0	0		35,000	0	<35,000>	<100.00%>