

MLS Sales Statistics

Number of Sales

Big Island		214		188		<26>		<12.15%>		214		188		<26>		<12.15%>	
		MONTH OF		#		% Increase /		% Increase /		YEAR		#		% Increase /		% Increase /	
		January				Increase /		Increase /		TO DATE				Increase /		Increase /	
		2011	2012	<Decrease>	<Decrease>					2011	2012	<Decrease>	<Decrease>				
ENTIRE	Residential	105	92	<13>	<12.38%>	105	92	<13>	<12.38%>	105	92	<13>	<12.38%>	105	92	<13>	<12.38%>
	Vacant Land	66	57	<9>	<13.64%>	66	57	<9>	<13.64%>	66	57	<9>	<13.64%>	66	57	<9>	<13.64%>
	Commercial	0	4	4	0.00%	0	4	4	0.00%	0	4	4	0.00%	0	4	4	0.00%
	Condominium	43	35	<8>	<18.60%>	43	35	<8>	<18.60%>	43	35	<8>	<18.60%>	43	35	<8>	<18.60%>
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
PUNA	Residential	35	29	<6>	<17.14%>	35	29	<6>	<17.14%>	35	29	<6>	<17.14%>	35	29	<6>	<17.14%>
	Vacant Land	36	34	<2>	<5.56%>	36	34	<2>	<5.56%>	36	34	<2>	<5.56%>	36	34	<2>	<5.56%>
	Commercial	0	1	1	0.00%	0	1	1	0.00%	0	1	1	0.00%	0	1	1	0.00%
	Condominium	0	0	0		0	0	0		0	0	0		0	0	0	
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
SOUTH HILO	Residential	14	11	<3>	<21.43%>	14	11	<3>	<21.43%>	14	11	<3>	<21.43%>	14	11	<3>	<21.43%>
	Vacant Land	2	2	0	0.00%	2	2	0	0.00%	2	2	0	0.00%	2	2	0	0.00%
	Commercial	0	3	3	0.00%	0	3	3	0.00%	0	3	3	0.00%	0	3	3	0.00%
	Condominium	4	3	<1>	<25.00%>	4	3	<1>	<25.00%>	4	3	<1>	<25.00%>	4	3	<1>	<25.00%>
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
NORTH HILO	Residential	2	0	<2>	<100.00%>	2	0	<2>	<100.00%>	2	0	<2>	<100.00%>	2	0	<2>	<100.00%>
	Vacant Land	0	0	0		0	0	0		0	0	0		0	0	0	
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0		0	0	0		0	0	0	
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
HAMAKUA	Residential	3	1	<2>	<66.67%>	3	1	<2>	<66.67%>	3	1	<2>	<66.67%>	3	1	<2>	<66.67%>
	Vacant Land	0	1	1	0.00%	0	1	1	0.00%	0	1	1	0.00%	0	1	1	0.00%
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0		0	0	0		0	0	0	
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
NORTH KOHALA	Residential	7	3	<4>	<57.14%>	7	3	<4>	<57.14%>	7	3	<4>	<57.14%>	7	3	<4>	<57.14%>
	Vacant Land	2	2	0	0.00%	2	2	0	0.00%	2	2	0	0.00%	2	2	0	0.00%
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0		0	0	0		0	0	0	
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
SOUTH KOHALA	Residential	14	13	<1>	<7.14%>	14	13	<1>	<7.14%>	14	13	<1>	<7.14%>	14	13	<1>	<7.14%>
	Vacant Land	1	4	3	300.00%	1	4	3	300.00%	1	4	3	300.00%	1	4	3	300.00%
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	13	13	0	0.00%	13	13	0	0.00%	13	13	0	0.00%	13	13	0	0.00%
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
NORTH KONA	Residential	21	25	4	19.05%	21	25	4	19.05%	21	25	4	19.05%	21	25	4	19.05%
	Vacant Land	7	6	<1>	<14.29%>	7	6	<1>	<14.29%>	7	6	<1>	<14.29%>	7	6	<1>	<14.29%>
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	26	19	<7>	<26.92%>	26	19	<7>	<26.92%>	26	19	<7>	<26.92%>	26	19	<7>	<26.92%>
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
SOUTH KONA	Residential	2	5	3	150.00%	2	5	3	150.00%	2	5	3	150.00%	2	5	3	150.00%
	Vacant Land	3	0	<3>	<100.00%>	3	0	<3>	<100.00%>	3	0	<3>	<100.00%>	3	0	<3>	<100.00%>
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0		0	0	0		0	0	0	
	Business	0	0	0		0	0	0		0	0	0		0	0	0	
KA'U	Residential	7	5	<2>	<28.57%>	7	5	<2>	<28.57%>	7	5	<2>	<28.57%>	7	5	<2>	<28.57%>
	Vacant Land	15	8	<7>	<46.67%>	15	8	<7>	<46.67%>	15	8	<7>	<46.67%>	15	8	<7>	<46.67%>
	Commercial	0	0	0		0	0	0		0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0		0	0	0		0	0	0	
	Business	0	0	0		0	0	0		0	0	0		0	0	0	

MLS Sales Statistics

Sales Volume

55,851,835 74,276,803 18,424,968 32.99% 55,851,835 74,276,803 18,424,968 32.99%

Big Island		MONTH OF				YEAR			
		January		#	%	TO DATE		#	%
		2011	2012	Increase / <Decrease>	Increase / <Decrease>	2011	2012	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	38,234,358	54,327,713	16,093,355	42.09%	38,234,358	54,327,713	16,093,355	42.09%
	Vacant Land	6,197,550	4,891,025	<1,306,525>	<21.08%>	6,197,550	4,891,025	<1,306,525>	<21.08%>
	Commercial	0	1,717,000	1,717,000	0.00%	0	1,717,000	1,717,000	0.00%
	Condominium	11,419,927	13,341,065	1,921,138	16.82%	11,419,927	13,341,065	1,921,138	16.82%
	Business	0	0	0		0	0	0	
PUNA	Residential	5,952,995	4,531,795	<1,421,200>	<23.87%>	5,952,995	4,531,795	<1,421,200>	<23.87%>
	Vacant Land	1,170,800	659,575	<511,225>	<43.66%>	1,170,800	659,575	<511,225>	<43.66%>
	Commercial	0	185,000	185,000	0.00%	0	185,000	185,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	4,658,454	3,435,500	<1,222,954>	<26.25%>	4,658,454	3,435,500	<1,222,954>	<26.25%>
	Vacant Land	400,000	1,040,000	640,000	160.00%	400,000	1,040,000	640,000	160.00%
	Commercial	0	1,532,000	1,532,000	0.00%	0	1,532,000	1,532,000	0.00%
	Condominium	260,500	260,000	<500>	<0.19%>	260,500	260,000	<500>	<0.19%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	620,000	0	<620,000>	<100.00%>	620,000	0	<620,000>	<100.00%>
	Vacant Land	0	0	0		0	0	0	
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	812,059	320,000	<492,059>	<60.59%>	812,059	320,000	<492,059>	<60.59%>
	Vacant Land	0	330,000	330,000	0.00%	0	330,000	330,000	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,137,550	2,524,000	<613,550>	<19.56%>	3,137,550	2,524,000	<613,550>	<19.56%>
	Vacant Land	382,000	310,000	<72,000>	<18.85%>	382,000	310,000	<72,000>	<18.85%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	5,637,000	3,645,962	<1,991,038>	<35.32%>	5,637,000	3,645,962	<1,991,038>	<35.32%>
	Vacant Land	297,500	745,000	447,500	150.42%	297,500	745,000	447,500	150.42%
	Commercial	0	0	0		0	0	0	
	Condominium	4,757,527	9,349,165	4,591,638	96.51%	4,757,527	9,349,165	4,591,638	96.51%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	16,305,300	37,914,956	21,609,656	132.53%	16,305,300	37,914,956	21,609,656	132.53%
	Vacant Land	3,376,000	1,575,950	<1,800,050>	<53.32%>	3,376,000	1,575,950	<1,800,050>	<53.32%>
	Commercial	0	0	0		0	0	0	
	Condominium	6,401,900	3,731,900	<2,670,000>	<41.71%>	6,401,900	3,731,900	<2,670,000>	<41.71%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	384,000	1,432,000	1,048,000	272.92%	384,000	1,432,000	1,048,000	272.92%
	Vacant Land	302,000	0	<302,000>	<100.00%>	302,000	0	<302,000>	<100.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KA'U	Residential	727,000	523,500	<203,500>	<27.99%>	727,000	523,500	<203,500>	<27.99%>
	Vacant Land	269,250	230,500	<38,750>	<14.39%>	269,250	230,500	<38,750>	<14.39%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	

MLS Sales Statistics

Median Sales Price

476,250 762,500 286,250 60.10%

476,250 762,500 286,250 60.10%

Big Island		MONTH OF				YEAR			
		January		#	%	TO DATE		#	%
		2011	2012			2011	2012		
				Increase /	Increase /			Increase /	Increase /
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	230,000	231,000	1,000	0.43%	230,000	231,000	1,000	0.43%
	Vacant Land	27,250	22,000	<5,250>	<19.27%>	27,250	22,000	<5,250>	<19.27%>
	Commercial	0	309,500	309,500	0.00%	0	309,500	309,500	0.00%
	Condominium	219,000	200,000	<19,000>	<8.68%>	219,000	200,000	<19,000>	<8.68%>
	Business	0	0	0		0	0	0	
PUNA	Residential	148,000	153,000	5,000	3.38%	148,000	153,000	5,000	3.38%
	Vacant Land	24,500	17,750	<6,750>	<27.55%>	24,500	17,750	<6,750>	<27.55%>
	Commercial	0	185,000	185,000	0.00%	0	185,000	185,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	285,000	235,000	<50,000>	<17.54%>	285,000	235,000	<50,000>	<17.54%>
	Vacant Land	200,000	520,000	320,000	160.00%	200,000	520,000	320,000	160.00%
	Commercial	0	350,000	350,000	0.00%	0	350,000	350,000	0.00%
	Condominium	70,500	88,000	17,500	24.82%	70,500	88,000	17,500	24.82%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	310,000	0	<310,000>	<100.00%>	310,000	0	<310,000>	<100.00%>
	Vacant Land	0	0	0		0	0	0	
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	123,809	320,000	196,191	158.46%	123,809	320,000	196,191	158.46%
	Vacant Land	0	330,000	330,000	0.00%	0	330,000	330,000	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	355,025	962,500	607,475	171.11%	355,025	962,500	607,475	171.11%
	Vacant Land	191,000	155,000	<36,000>	<18.85%>	191,000	155,000	<36,000>	<18.85%>
	Commercial	0	0	0		0	0	0	
	Condominium	450,000	599,000	149,000	33.11%	450,000	599,000	149,000	33.11%
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	332,500	275,000	<57,500>	<17.29%>	332,500	275,000	<57,500>	<17.29%>
	Vacant Land	297,500	175,000	<122,500>	<41.18%>	297,500	175,000	<122,500>	<41.18%>
	Commercial	0	0	0		0	0	0	
	Condominium	335,000	489,000	154,000	45.97%	335,000	489,000	154,000	45.97%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	354,000	392,491	38,491	10.87%	354,000	392,491	38,491	10.87%
	Vacant Land	249,000	114,250	<134,750>	<54.12%>	249,000	114,250	<134,750>	<54.12%>
	Commercial	0	0	0		0	0	0	
	Condominium	210,000	137,838	<72,162>	<34.36%>	210,000	137,838	<72,162>	<34.36%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	192,000	205,000	13,000	6.77%	192,000	205,000	13,000	6.77%
	Vacant Land	60,000	0	<60,000>	<100.00%>	60,000	0	<60,000>	<100.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KA'U	Residential	105,000	95,000	<10,000>	<9.52%>	105,000	95,000	<10,000>	<9.52%>
	Vacant Land	7,500	25,000	17,500	233.33%	7,500	25,000	17,500	233.33%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	

